



THE ROUND

Welcome - Brian Arrington, Founder/President
U.S. Air Force (ret.)

VETS2INDUSTRY Family,

Welcome to your third Issue of the Vets2Industry Foundation, Inc newsletter, designed to offer knowledge insights, resource information, helpful hints, thoughtful considerations, opportunities, recommendations, and much more as we grow to our large demographic, OUR VETS2INDUSTRY FAMILY, YOU, the ones reading this right now. You all are made up of currently serving Active Duty, Guard/Reserve members, transitioning/transitioned service members, retirees, military spouses of current and past service members, dependent children of all ages, Blue and Gold Star family members, caregivers, veteran advocates, Veteran Service Organizations, along with recruiters, business owners, and business professionals.

Personally, I hope you learn a tremendous amount from the content we pack in each newsletter which we will release each month. If you have ideas for content, or are even interested in providing content, feel free to email us at marketing@vets2industry.com and title your email "Newsletter."

Wish you all the best, and if you are a part of the current serving or transitioned/ and veteran community and their family members, and are currently seeking free resources to help you in your transition or with life needs/opportunities for careers, please ensure you go to your nationwide Free resource library at vets2industry.com, and let us help you as well.

As Always:
#How_Can_I_Help #Pay_It_Forward

Brian Arrington, M.S.
Founder/President
Vets2Industry Foundation, Inc.

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THE SPOTLIGHT - Mary Kate Soliva, U.S. Army

Vets2Industry is excited to welcome you to the third edition of the “THE ROUND.”

The content of this newsletter is created by fellow Veterans and their families.

If you are a writer or have even thought about writing articles for a journal, book, newsletter, etc...please send us an e-mail with your writing to:

marketing@vets2industry.com

Our team is ready to provide you with the latest information on the military transition, hiring process, and resources for families. Our veterans proudly served, and Vets2Industry is here to serve and give back!

Vets2Industry is quickly growing, and we are so grateful to have you join us on this journey. We are humbled to support veterans and their families with resources every day. Thank you!

“Interested in writing an article for the newsletter? Send an email to marketing@vets2industry.com”.

“Fall” Down and Get Back Up

The school year has started, football season and hunting season are here. Families are preparing for the upcoming holiday season. This year is quickly coming to a close, but it’s about to be the start of a new beginning. What are you doing to prepare for the new year? You may be looking back at this past year and thinking you did not accomplish all you wanted. Just remember, everyone has to start somewhere. Time to turn over a new leaf. If you fall down take the hand that’s offered, get back up and brush yourself off.

FOUNDERS MINUTE - Brian Arrington, U.S. Air Force (ret.)

Arrington Career/ Transition Tip Series

Article #2 in the Series

Congratulations: You have found the Arrington Career/Transition Tip series. I believe this will be helpful because I notice people making decisions without necessarily knowing to do additional steps to help their chances at successfully landing. So, I will create these tips in article form too. Every tip I post will receive a corresponding article so it can remain accessible and chronicled on my profile



Career/Transition Tip #2:

“Informational Interviews (Version 2.0)”

Informational Interviews are the singularly most important piece in the transition journey. It’s more important than a resume, than a LinkedIn profile, a degree, or an industry certification. Why?

Let’s look at each of these and break it down.

FOUNDERS MINUTE CONTINUED...

A resume begins with your personal information, then the most important piece is your objective. It's the FIRST piece that a potential employer reads (it determines if they will even move on to read the rest). It lists "What you want to do, why you want to do it, and the value you will bring." Only after that "WHY" do you back it up with the skills to PROVE you are the right fit for that role. Remember that word "WHY" as we move forward. The resume continues on with past experience but at no other point in your resume does it state why you want that role (all you are left with is Quantifying and Qualifying with results, knowledge, and expertise on how you will bring value to that organization within the confines of that role and perhaps some intrinsic value outside of that role {community involvement/passions}).

LinkedIn. Who wants to fight me when I say LinkedIn isn't the most important thing to your transition? Ok, yes it is EXTREMELY IMPORTANT (I'd say it's right after Informational Interviews in importance, but that is for another Career Transitioning Tip because it's a much longer conversation). You build your LinkedIn to BRAND yourself. However in order to Brand yourself effectively and rewardingly, you have to have a VECTOR...YOUR WHY! I can make the most amazing LinkedIn profile on my ability to play Chess and to become the next Bobbi Fischer (analytical, attention to detail, disciplined, adaptable) but if I want to enter the sales world and am not pursuing a career as a professional chess player, then branding my LinkedIn as the former is bound to keep me from maximizing my ability to connect and land a great sales role. My profile won't support my network pursuits.

Why pursue a **Degree or Certification** in an industry? Some may say (as I do) for personal reward, the pursuit of knowledge, a belief that the unequivocal truth in life is the unyielding quest for knowledge! But wait! Will a medical degree get you a job interview or support your resume qualifications to be a Foreman? A Meteorologist? A Professional Chess player? No. Sure it gives skills, but if a degree or certification is not what you need to support your WHY! Then it's great for personal development, but not for Professional development and credibility in that career alignment.

Informational Interviews are the most important piece of your transition journey because it allows you to become wise on what your "WHY" in life is. We build experience throughout our life by learning from the actions or inaction of others, by gaining advice, by being led. Career transition is no different. You won't know what's out there without engaging with those that are living it or have lived it. Multiple views are needed though because not everyone's experiences are the same, even when experiencing the same event. Perspectives are crucial! Then only armed with this knowledge can you BRAND your LinkedIn (and yourself...Consistency, Consistency, Consistency, but this is a later article), pursue the degrees and certifications to back up the skills you have, and craft your resume for the individual role.

VETS2INDUSTRY

Frustrated due to the lack of a single-site repository of information available listing the 40,000+ Organizations (VSO's) and services that exist for veterans, the V2I team banded together and dedicated themselves to developing a one-stop shop for current and transitioning military members, their families, and veterans!

In this vision, VETS2INDUSTRY was born. A living website that will continuously update with new free resources, organizations, veteran-supporting companies, and benefits as they are created or discovered, all in order to keep the military population informed and well educated.

V2I Foundation Overview

V2I was born to fulfill a pressing need for a single-site repository of information providing access to the vast number of Veteran Service Organizations (VSO) and countless other available military resources and benefits. The V2I all-volunteer team banded together and made it their mission to develop a living library of free resources, organizations, veteran-supportive companies and benefits for Service Members, Veterans and their Families.

Mission To match people with resources when they need them the most, by creating a single-site repository of information providing access to the extensive number of Veteran Service Organizations (VSOs) and other available military resources and benefits. We help establish connections, identify opportunities and, most importantly, give **HOPE!** At V2I, it is all about **People First, Veterans Always!**

Vision To become the premier and most comprehensive information library of **free resources** for the Military and Veteran communities, and their families.

Core Values Our core values are the foundation of how we will operate as an organization. Living those values will have a direct correlation to our success, as well as to how we are regarded by our clients, partners and supporters. Our Core Values are: **Honesty, Selfless Service, Discipline and Integrity.**

[VETS2INDUSTRY Foundation Inc is a registered 501c3 nonprofit organization 84-3849037](#)

9TH VETS2INDUSTRY NETWORKING CIRCUIT EVENT RECAP



Words of Wisdom from V2I Guest Speaker Herb Thompson, U.S. Army (ret.)

- Reach out to people who have already transitioned successfully.
- Zero in on your purpose and your “why”.
- We have to get out of our own way!
- Talk about yourself differently than just the titles you held in the military.
- How can I improve the foxhole? The foxhole being your transition.
- Own your journey.
- Get some azimuth checks along the way.

[Click Here to Order Herb's Book The Transition Mission](#)

The Bearded Ladies of Vets2Industry



Congratulations to our Oct 3rd

Winners

Mark Gavin

Eric Brew

Jonathan Ackerman

Kevin Bigelow

Jennifer Goodwin

BATTLE OF THE BEARDS
Brought to you
Saturday October 3rd
2pm-7pm ET by



Vets2Industry INVETS

9TH VETS2INDUSTRY NETWORKING CIRCUIT EVENT CONTINUED



Congratulations to Air Force and Army Veteran Jerry Young from INVETS for winning the Battle of the Beards-Team Thompson vs. Team Young!

Check out [INVETS](https://www.invets.com) and see what all the hype is about!

UPCOMING EVENTS

VETS 2 INDUSTRY
 10th VIRTUAL NETWORKING CIRCUIT
 5 Vets2Industry Coins will be given out randomly due to the generous donations from two Vets2Industry Advocates

Saturday, Oct 24th
2pm – 7pm EST
 (Come and GO as you please)

KEYNOTE SPEAKER
Hope White
 Career Coach and Consultant
 Hopeful Speaking & Consulting, LLC

"Seeing Through the Mirage: Tackling the Federal Transition Space!"

AGENDA:
 2:00-2:07 Welcome
 2:07-2:23 Hope White
 2:23-2:38 Q&A/Sponsor address
 2:38-2:40 Circuit Rules
 2:40-6:15 Circuits
 6:15-7:00 Q&A w/V2I

Sponsor:
 ATLAS BENEFIT CONSULTING

FREE Registration/Pre-surveys on
www.eventbrite.com
 Type VETS2INDUSTRY





[Click Here for FREE Tickets](#)

October 24, 2020 (2:00 PM - 7:00 PM) -
10th VETS2INDUSTRY Virtual Networking Circuit Event

VETS2INDUSTRY
Saturday, Nov 7th
2pm – 7pm on Zoom
 (Come and GO as you please)

MILSpouse Networking Mixer

KEYNOTE SPEAKER
Dana Manciangli
 President and Founder:
 Job Search Master Class®
 "Aim HIGH for meaningful positions!"

AGENDA:
 2:00-3:30 Welcome & Panel
 3:30-4:15 Keynote & Q&A
 4:15-6:15 Mixer Circuits
 6:15-7:00 Q&A w/V2I

FREE Registration on
www.eventbrite.com
 Type VETS2INDUSTRY










November 7, 2020 (2:00 PM - 7:00 PM) -
MIL Spouse Networking Mixer



Vets2Industry FastTrack



Launch: 10/26/20
 Time: Class starts at 4pm PST/7pm EST and ends at 6pm PST/9pm EST, with a break at about 5 pm.
 Build on: Boots2Business and ReBoot
 Model: SCORE Startup Road Map <https://score.app.box.com/s/krxwhesewk41qdh85o08motz1qbpvuy>
 Purpose: Virtual entrepreneur experiential fast track from idea to open doors
 Curriculum:

Chapter	Subject Matter		Week	Instructor
0.	Contact SCORE to get a mentor.	0 (Prep) & 1	Oct. 26, 2020	Will Chesnutt
1:	Starting Your Journey	0 (Prep) & 1	Oct. 26	Will Chesnutt
2:	Are You Ready to Start a Business?	0 (Prep) & 1	Oct. 26	Will Chesnutt
3:	Defining and Validating Your Idea	1	Oct. 26	Will Chesnutt
4:	Business Plan or Business Model Canvas?	2	Nov. 2	Laura Rau
5:	Finding Funding	2	Nov. 2	Laura Rau, Funders
6:	Setting Up Your Business	3	Nov. 2	Laura Rau
7:	Accounting, Insurance, Legal Considerations	3	Nov. 2	Laura Rau
8:	Marketing Your Business & Client Acquisition	4	Nov. 7	Will Chesnutt
9:	Pricing, Sales, and Distribution	4	Nov. 7	Will Chesnutt
10:	Setting Up Your Physical Location	5	Nov. 9	Laura Rau, Doug Keigh
11:	Staffing Your Business	5	Nov. 9	Laura Rau
12:	Pitch Day	5	Nov. 16	Will Chesnutt

Deliverables:

- Week 1 SCORE Mentor relationship
- Week 2 Business model canvas, pro forma, business funding contacts, business plan
- Week 3 Sales & marketing
- Week 4 Location and staff
- Week 5 Presentation

Mentors: One mentor assigned to each student
 Attendance: Can miss one class and one homework with explanation, but no more than that
 Required: Student must have business idea in mind (we can help) and complete pre-work
 Homework: Due to mentor 6 days after class (the day before new class)

If you are interested in attending, please send an email to events@vets2industry.com with your completed form.

[Click Here to Fill Out Form](#)

LINKEDIN TIPS - Mary Kate Soliva

Increase your credibility on LinkedIn by increasing your skills and endorsements.

List your relevant skills that will support your Headline and Summary.

Take the time to reassess your listed skills every now and then. Ensure they're relevant and up-to-date.

Increase your credibility by getting endorsements for your skills. There is nothing wrong with writing a brief note to request an endorsement.

Identify people in your network who you feel deserve an endorsement from you. After you have endorsed someone, more than likely they will return the favor.

Manage your endorsement list in the Skills section of your profile. When you edit, you can choose which endorsements to list or hide.

PARTNERSHIP HIGHLIGHTS

Still Serving Veterans

To serve and honor Veterans and their families by empowering them to build meaningful lives through connections to fulfilling careers, benefits and services; and to proactively strengthen Veteran communities through leadership and collaboration.

• **Commitment to Excellence** – We provide valued, relevant and tailored for our clients, partners and communities.

• **Calling** – We serve with passion and commitment. We are called to this significant work.

• **Teamwork** – We are caring, knowledgeable individuals delivering quality services as a team. Everyone contributes to the collective good.

• **Respect** – We honor clients, stakeholders and each other with compassion and dignity.

• **Stewardship** – We are unwavering in the proper handling of the lives, information and resources entrusted to us.

• **Integrity** – We hold honesty, fairness and ethical behavior as non-negotiable.



VETS2INDUSTRY is PINK for October Breast Cancer Awareness Month

Vets2Industry Family,

WE HAVE AN AWESOME APPAREL COMPANY TruPatriot, LLC and Online Store to order from. This month is Breast Cancer Awareness Month and to show your support, join the team and wear **PINK!**

We started a partnership with them for our ICONIC Blue VETS2INDUSTRY shirts (Men, Women, and Youth), along with Long Sleeves and Hoodies just in time for Winter! More colors are on the way as well.

To purchase a shirt go to the **TruPatriot, LLC** webpage. [TruPatriot Link](#)

Also, for every shirt sold, **TruPatriot, LLC** donates a sizable amount of their profit to V2I so we can grow and help more people!

All products are AMERICAN-MADE!



Front of Shirt



Back of Shirt



Traditional V2I

VETS2INDUSTRY is now on Amazon Smile

For every purchase made on Amazon Smile (same products as on amazon.com), the Amazon Foundation donates 0.5% of the total amount to a charity of your choice. No additional taxes or fees.

Vets2Industry is an official 501c3 nationwide charity making a major impact in our veteran community.

Just go to [Amazon Smile Link](#), add VETS2INDUSTRY as the charitable organization you want to support, and always use the smile.amazon.com link when you are shopping on Amazon.

If you prefer to shop on the phone, check this link to find out how to set up AmazonSmile on the Amazon App [Amazon Smile For Phone](#)



If you make a donation of \$25.00 or more to [VETS2INDUSTRY](#), we will ship you a Vets2Industry challenge coin as a thank you. For any donation of \$35 or more, we will also send you a Stylus Pen and Electronic Wipe (Micro-Fiber).

To reserve a coin, please fill out the form at this link: [Reserve a Coin Form](#)

To identify those that have reserved a coin and those that have donated, we will compare the names of donors on the donation page to names on the form. All items will be sent out immediately once we confirm the physical address of the donor.

[Donation Link](#)

First Edition Coin with \$25 donation



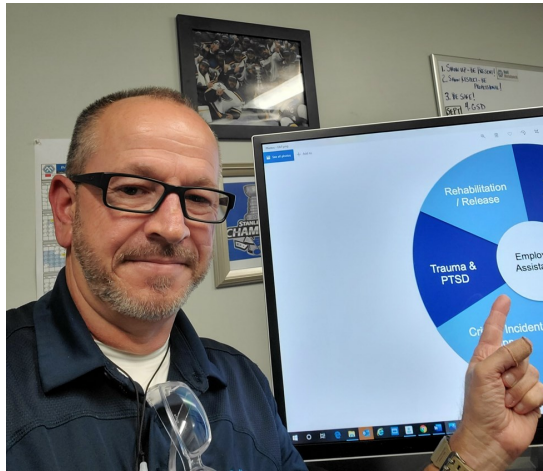
WONDER WOMAN– Nadine Rodriguez, Military Spouse

I am in the middle of chaos from our most recent PCS and can't stop contemplating the last few years. Lately, I have been thinking more about what it has been like to be part of the military community. The last few years were draining, and sometimes I feel like I have been continuously on the run. I just finished the fifth move in 5 years (granted only the last three were related to the military) and the second in a row that I had to coordinate mostly by myself because... duty, right?

The last few years, I was always searching for a job, always searching for friends, always searching for the best stores and restaurants that make me feel like home. And quite frankly, it was exhausting. So, I am sitting here, in the midst of our newest chaos, and can't help myself but smile. As exhausting as the last few years have been, as many times as I have cried over having to commit to yet another job in which I was underpaid and underappreciated, as many times as I felt straight up lonely because I can't stay at one location long enough to make friends, I am feeling a sense of gratitude.

These have been the wildest years of my life. But when I think about the person that I have become, I know deep in my heart that it was the right decision to jump on this speeding bullet train (as one of my dear friends, an Army Officer, once called it). The amount of resilience, strength, and independence that I can find inside myself these days fill me with pride. As much as I sometimes feel like I have no energy left to find yet another job or make yet another friend, I feel like I am Wonder Woman for all the things I have accomplished and overcome!

EMPLOYEE ASSISTANCE PROGRAM- Gary Steensgard, U.S. Army Veteran



One of the least understood and most undervalued topic in the transitioning veteran space is the world of Total Compensation and Benefits in the post-military business world. Embedded in your benefits is a relatively common benefit called the “Employee Assistance Program” or EAP for short.

Given this is Domestic Violence Awareness Month, it is super important to note that EAPs are a GREAT starting point in a person’s attempt to deal with the trauma and upheaval that is DV. So many times, we do not know exactly where to turn to get help-to get free from the abuse and damage caused by domestic violence. Your EAP within your benefits at work is the perfect starting point.

How does the EAP do this?

1. Upon notification, your EAP caseworker immediately screens for and coordinates ‘safe spaces’ to remove you from the DV situation.
2. Professional counseling (at low or NO cost) can be provided without waiting for referrals through your health care. This is also available for any children impacted by the DV situation.
3. Will coordinate with local, state, and Federal Domestic Violence government agencies to ensure proper legal actions are taken if appropriate (i.e. restraining order).
4. Will follow up daily if requested to track status of all needed actions to provide a safe exit from the situation.
5. Will coordinate with your employer to suggest/implement flexible work hours to minimize the opportunity for workplace violence or contact with the alleged perpetrator (if requested). This includes remote work and needed access to appropriate technologies.
6. 24 hours a day, 7 days a week, 365 days a year access.

I have personally seen the EAP work for several employees---from drug addiction to domestic violence to debt counseling. The benefit to this day remains an underutilized asset to the employer and the employee. Most employers WANT happy, healthy employees for many reasons. And a reminder that the service is usually free to use and built into your benefits package!

It’s also important for managers and supervisors to be able to assist when direct contact with your local HR office is restricted or it is closed (weekends for example many medium sized organizations lack support beyond the normal work week).



OCTOBER IS NATIONAL DOMESTIC VIOLENCE AWARENESS MONTH

–Bruce Thompson, U.S. Marine Corps (ret.)

October is Domestic Violence Awareness Month. Do we understand what that means?

Here is the definition per www.dvawareness.org/about-dv, *“domestic violence is best understood as a pattern of abusive behaviors—including physical, sexual, and psychological attacks as well as economic coercion—used by one intimate partner against another (adult or adolescent) to gain, maintain, or regain power and control in the relationship. Batterers use a range of tactics to frighten, terrorize, manipulate, hurt, humiliate, blame, often injure, and sometimes kill a current or former intimate partner.”*

Let that sink in...read it a few more times if you need to.

How can these violent events happen so frequently and not be a bigger conversation? A statistic that I read on www.ncadv.org reports 10 Million people a year are abused by an intimate partner. 10 MILLION! Completely unacceptable. These abuses come in many forms listed above. We need to start asking the questions on how we can reduce these numbers. Where can I make an impact? Am I willing to take a stand and support those that report these violent attacks?

One group that recently formed is Our Sisters Keeper Movement #OSKM. With all the sexual assaults being reported in the military and the combined deaths/suicides that accompany these attacks, they have answered the call. In service, it is reported that 1 out of 3 females and 1 out of 5 males will fall victim to Military Sexual Trauma #MST. Think about those numbers. Here is another number that should shock you from ncadv.org, 20% of women in the United States have been raped. Due to this being an uncomfortable topic to talk about, many do not even approach talking about it. That must change!

Physical violence has become a normal part of the way of life. This is not the way it should ever be. I am not the expert and will not try to say why this is. But approx. 20,000 calls a day are made to domestic violence hotlines. If you do the math, that is 7.3 Million calls a year. It is not normal to be physically, emotionally, or sexually abused. There are resources and groups to provide resources and information on how to get help.

This is just a short article to raise awareness and to get you thinking. Reach out to the Vets2Industry team and let us help you connect with those that are certified and trained in how to assist those in need. We have to make uncomfortable topics regular conversations in order to begin to reduce these statistics year after year.

Resource to give some thought to:

<https://www.acesdv.org/wp-content/uploads/2020/09/31-facts-2020-Final.pdf>

*National Domestic
Violence Hotline:
1-800-799-7233*

Free. Confidential. 24/7.

Hotline services include:

- Crisis intervention
- Safety planning
- Information about domestic violence and referrals to local service providers
- Assistance in more than 140 different languages

For domestic violence emergencies, call 911.

Veterans, call Military OneSource at 1-800-342-9647 for more information.

Call 1-800-799-7233 or 1-800-787-3224 for the Deaf, Deaf-Blind and Hard of Hearing, or visit <https://www.thehotline.org/>

Learn more about restricted reporting and unrestricted reporting at

<https://www.militaryonesource.mil/>

Servicemembers, If you feel you are in danger contact your command, the family advocacy program or law enforcement.

SERVING IN SILENCE NO MORE: MY JOURNEY TO BRING AWARENESS TO DOMESTIC VIOLENCE –Jennifer Foxworthy, U.S Navy (ret.)



When I heard the news report about a Navy Chief Petty Officer who was granted a protective order against her boyfriend was found murdered in Jacksonville, FL, it is horrifying outcomes like this, that confirms why it was necessary to write my book, "*Tomorrow My Sunshine Will Come: Memoirs of Women Who Survived Domestic Violence*" and speak around the country sharing my story. I thought I was the only one to deal with intimate partner abuse and I felt ashamed. For over 21 years, I volunteered to serve in the U.S. Navy and protect our country, but I did not understand the signs of abuse in all its forms. Therefore, I struggled to protect my own life in a five-year abusive relationship at the hands of another service member. Because of my elite training as a Naval Aircrewman, I was better prepared to be Prisoner of War than to deal with domestic violence. We treat this horrible nightmare like a dirty little secret. Our Armed Forces are not exempt from experiencing intimate partner abuse. However, we suffer in silence because we are in a culture that looks at these situations as weakness.

According to the National Coalition for Domestic Violence every 14 hours a woman in America is fatally shot by a spouse, ex-spouse, or dating partner. One in four women and one in seven men will be in a severely abusive relationship in their lifetime. Domestic violence sees no skin color, age, money, religious affiliation, job status or anything. It comes in the form of

verbal, emotional, mental, physical, sexual, and economical. We must do our part to stand strong, speak up, and speak out. Whether we want to admit it, domestic violence is a public health issue that affects each and every one of us, whether directly or indirectly.

"I want to offer a word of encouragement to all the men and women who are domestic violence survivors and thrivers, look in the mirror and smile knowing you have overcome."

I want to offer a word of encouragement to all the men and women who are domestic violence survivors and thrivers, look in the mirror and smile knowing you have overcome. The reality is, there are many others who did not. Domestic violence should never be the full story but just a chapter. To the men and women still trapped in a toxic relationship, there is hope. There are many amazing organizations that can assist you. You do not have to suffer alone.

About Jennifer's Book

Tomorrow My Sunshine Will Come: Memoirs of Women Who Survived Domestic Violence is a collection of true stories from courageous women (five of the six stories are from women who served in the military as enlisted and officer). This authentic and transparent book manifested itself through Jennifer sharing her story openly with other women. Jennifer believed that she was the only crazy person to tolerate such humiliation and embarrassment. This could not be further from the truth. The more Jennifer shared her story, the more other women came forward and said they could relate. The more stories Jennifer heard, the more she felt compelled to share them with other women, who are ashamed and afraid to tell their experience. Jennifer considers herself a domestic violence thriver using her voice to help others find theirs.

By way of background, Jennifer is a retired U.S. Navy veteran, motivational speaker, author of "*Tomorrow My Sunshine Will Come: Memoirs of Women Who Survived Domestic*," domestic violence victim's advocate, the Founder and CEO of Inspirationally Speaking, LLC (www.inspirationallyspeaking.com) and Unstoppable You Ministries, Inc. (www.unstoppableyouministriesinc.org)

THE VALUE OF MY LIFE–Lakeydra Houston, U.S Air Force

As I sat on the living room floor crying, I was trying to make sense of what happened. He said he loved me, however the hits became frequent and the apologies became cold. He was so angry at me and I blamed myself. I lost confidence in who I was, but this night was different. By the look in his eyes I knew it was going to be bad. Out of the blue, he put a belt around my neck as I carried our unborn child as if it was a game to him. He finally let go right before I passed out and laughed as if it was a joke.

“It will be hard to walk away, but remember it is better to live in peace than to be broken into pieces.”

The abuse was becoming aggressive and I knew I had to leave, but I was too scared to. Once our child was born shortly after this incident, I was reminded of the importance of not just having a peaceful life but the blessing of being able to deliver another life. I wasn't ready to die. The value of my life was evident from that moment on and the healing began. Every day, I remind myself that I matter and I deserve to be happy. It will be hard to walk away, but remember it is better to live in peace than to be broken into pieces.



TESTIMONIAL - Chris Canniff- U.S Navy (ret.)

V2I's networking sessions provided me an opportunity to meet recruiters and other veterans who have successfully transitioned. **Their advice and mentorship helped me navigate my transition during a global pandemic.** V2I stepped up during COVID-19 and really filled a huge gap by providing a platform for veterans to network while socially distanced. Also, by going virtual it provided an opportunity to meet and expand my network in ways I would not have been able to do previously. Their networking events are must attend events for anyone in the military within six to twelve months of separation.

TESTIMONIAL - Martha Foss- Transitioning Army Soldier

Thank you to Vets2Industry for an outstanding networking event! In addition to great plenary session content, the event broke us into smaller groups, really giving us a chance to get to know each other better. This was my first event, but certainly not my last. So glad I found this forum as a transitioning career service member. **It's so comforting to know we're not alone...there are battle buddies all around.** We just have to open our eyes.

TESTIMONIAL - Jonathan Ackerman- Navy Veteran

The V2I event I attended on 10/4/2020 **helped me to double my LinkedIn connections overnight.** My profile views jumped up 829% over the last week, as well. I made valuable connections with groups like Still Serving Veterans, passionate subject matter experts like Hope White (federal employment system and resumes), and people willing to give internal references for companies. I'd love to work for places like Lockheed Martin and Northrop Grumman with openings at facilities in the areas I am relocating to (Central FL/Tampa/Orlando). I feel like doors that I have been pounding on with both fists for months with no results, are finally starting to open. I will definitely be attending future events, and look forward to helping others in whatever way I can! Thanks Vets2Industry! I will be referring as many members of my FourBlock cohort as I can to the next event in 3 weeks!

"I feel like doors that I have been pounding on with both fists for months with no results, are finally starting to open."

TESTIMONIAL—Yoshi Johnson- Army Veteran

V2I is a great institution and has assembled a **one-of-a-kind repository to help veterans during their transition,** regardless of the stage they are in. It's a fantastic resource and I'm proud of how it supports those who have given so much to their nation.

TESTIMONIAL—Niall Twomey- Transitioning Army Soldier

After becoming acquainted with V2I, I have already been able to **grow my meaningful relationships on LinkedIn** and have leaned so much from those who are involved with and participate with V2I on a regular basis. It is so incredible to be able to listen to and learn from those already gone before us on the path to the civilian sector, and it is also very rewarding being able to share the lessons learned we have ourselves along the way.

VETERAN OWNED BUSINESS OF THE MONTH

HOOSIER WARRIOR COFFEE (VETERAN OWNED & OPERATED) - Natalie Corvin

Hoosier Warrior Coffee, a combat veteran-owned business, was the vision of three combat veterans from Indiana – one who is still serving. These three men, each owning one-third of the company, fill the roles of Chief Executive Officer, Chief Financial Officer, and Chief Operations Officer. Brian K. Phillips, Chief Executive Officer, is a 1999 United States Air Force Academy graduate and former KC-135R Stratotanker pilot. He separated from the service with the rank of Captain. While active duty, Brian flew over 200 combat missions during the wars in Afghanistan and Iraq. He met Andy Deacon, the Chief Financial Officer, while serving. Andy is currently a Major in the Air Force and is stationed at Hurlburt Field, Florida as an MQ-9 Reaper pilot. Rounding out the HWC Ownership is Alan J. Driver, Jr., Chief Operations Officer. He and Brian have been friends since childhood. Alan retired a Staff Sergeant with the Indiana National Guard in 2018. He began his military career serving in the Marine Corp from 1994 to 1998; the Army Reserve from 1999 to 2006; and reenlisted in 2008 in the Indiana National Guard. He was Military Police until he became a Recruiting and Retention Non Commissioned Officer while serving in the Indiana National Guard.

For many years, Brian, Alan and Andy had talked about going into business together. Brian reached out to Andy realizing the time was right and they formed Hoosier Warrior Coffee. Alan had recently retired and would have time to oversee the day-to-day operations, while Brian and Andy could manage the overall direction of the company. The company was formed in October 2019 and the first sale was made on November 2, 2019.

Blend Names

HWC's current blends consists of their seven regularly carried blends and two Fall Blends. They have carefully chosen names to center around military life, history or to honor parts of the military for their service to our country. Two examples are JET FUEL and SPOOKY. JET FUEL is a Kona Blend chosen by Andy. The name was decided on as a shout out to air crew members who serve all over the world. Similarly, SPOOKY was chosen to honor the recently retired AC130U Gunship known as SPOOKY. The last SPOOKY was retired in September 2020. The Spooky blend has a special sticker on the back with information about the gunship. All of our blends have been named in a similar manner.



GOURMET COFFEE FUNDRAISER

CURRENT BLENDS

REGULAR BLENDS	NIGHT OPS Dark Roast	\$13.50 (12 oz) / \$65.00 (5 lb) / Drip Grind & Whole Bean Night Ops is a dark roast that is bold, full-bodied, with a taste of bittersweet chocolate.
	MOTIVATION Medium Roast	\$13.50 (12 oz) / \$65.00 (5 lb) / Drip Grind & Whole Bean Motivation is a medium roast. It has smooth rich flavors that present chocolate nutty notes. Motivation is our top selling blend.
	JET FUEL Kona Blend	\$14.00 (12 oz) / \$68.00 (5 lb) / Drip Grind & Whole Bean Jet Fuel is a medium roast. It is a Kona Coffee bean blend with smooth chocolate notes and a rich nutty body.
	PATHFINDER Peruvian Organic	\$14.25 (12 oz) / \$75.00 (5 lb) / Drip Grind & Whole Bean Pathfinder is a Peruvian Organic medium roast blend. It has a creamy texture with notes of baker's chocolate and a brown sugar and almond finish.
	LOCKED N LOADED Espresso	\$14.00 (12 oz) / \$68.00 (5 lb) / Fine Grind & Whole Bean Locked N Loaded is a medium roast espresso. It has bakers chocolate notes with hints of raisin and citrus fruit and a natural sweetness.
	REVEILLE Vienna Roast	\$15.00 (12 oz) / \$65.00 (5 lb) / Drip Grind & Whole Bean Reveille is a Vienna roast (slightly dark) blend that has a rich, bold aroma with a very smooth taste. It has 2x caffeine.
	RETREAT Medium Roast	\$14.00 (12 oz) / \$68.00 (5 lb) / Drip Grind & Whole Bean Retreat is a medium roast blend. It has a chocolate aroma with a balanced nutty finish and hints of mild lemon. Retreat is DECAFFEINATED .
FALL BLENDS	SPOOKY Medium Roast	\$15.25 (12 oz) / \$75.00 (5 lb) / Drip Grind & Whole Bean Spooky is a natural Brazil medium roast blend. It has notes of caramel, roasted pecan and cinnamon.
	"BASIC" TRAINING Medium Roast	\$15.00 (12 oz) / \$72.00 (5 lb) / Drip Grind & Whole Bean "Basic" Training is a natural Brazil medium roast blend. It has notes of pumpkin, nutmeg and clove.

Hoosier Warrior Coffee is a combat veteran-owned, coffee company. Our gourmet coffee is locally roasted in Indiana.

In an effort to raise funds, a portion of the proceeds of every coffee bag sold during the **Vets2Industry** Fundraiser will be donated to support their mission of supporting veterans and their families.

HOW TO ORDER

Please place orders on our website. We accept paypal and credit card. Use the Coupon Code below to indicate participation in the Vets2Industry Fundraiser. Coffee will be roasted upon completion of the fundraiser.

Coupon Code: v2i1020

Fundraising Profit By Coffee Size:
\$3.00/12 oz & \$10.00/5lb

Please allow one to two weeks for roasting and shipment.

VETS2INDUSTRY

Want to know how to help VETS2INDUSTRY provide support, opportunities for success, life-support needs, and give HOPE to our military family?

Please Donate to us at <https://vets2industry.com/donations/give/>

Every \$25 donation or more receives a VETS2INDUSTRY Challenge Coin

If you are interested in volunteering with VETS2INDUSTRY too, please send an email to support@vets2industry.com

To ensure you are not missing out on our Post Event Goodies such as our event videos, main chat transcripts, LinkedIn URLs of those signing up for our amazing VETS2INDUSTRY Virtual Networking Circuits, and tons of FREE V2I webinars, website updates, and announcements, ensure you have added the following email addresses (note: all edu and org email domains block our emails if we are not added to your contacts):

events@vets2industry.com
marketing@vets2industry.com
support@vets2industry.com
operations@vets2industry.com
testimonials@vets2industry.com

V2I RESOURCES AND LINKS

Testimonials

[Testimonials](#)

Vets2Industry

<https://vets2industry.com>

Vets2Industry LinkedIn Group

[Vets2Industry LinkedIn](#)

Vets2Industry Facebook Group

[Vets2Industry Facebook](#)

A How To Guide to Crush the V2I Virtual Networking Circuits

[V2I Networking Guide Link](#)

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VETS2INDUSTRY Partners

Shout out to the V2I partners for being a part of our growing team.

These partners will only enhance our reach and availability to pair Veterans and their families with the needed resources.

We look forward to working with our partners and growing this partner list.

Make sure you check out our partner pages by clicking on the company logo's to see the services that are available.

Partner Chat

Veteran Tax Credits - Bridging the Gap Between Veterans and Employers

We proudly offer a system to connect Veterans seeking jobs to employers looking to hire quality candidates. Plus, by using our turnkey program to take advantage of the Veteran tax credits for hiring qualified candidates, businesses can reinvest those dollar for dollar tax credits back into their business.



Vetlign - Intelligent Job Search That saves you time

Create a Profile and see the jobs you align to simply by entering your Branch, Rank and MOS automatically. It's the world's most advanced veteran employment application designed, developed and managed by veterans.



Oplign - Align in seconds and open all the opportunities around the world.

No more resumes, no more cover letters, no more never hearing back from a company you submit to. Just a 24/7/365 alignment engine working to find you every job you qualify for and want to see.



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Partner Chat

Blue Star Families

Founded in 2009 by military spouses with you in mind, we empower military families to thrive by connecting them with their civilian neighbors – both people and organizations – to create strong communities of support.



Andrew Vernon & Associates

We will deliver positive outcomes to all who use our services, while continuously developing long term and compassionate relationships for a more informed and veteran centric experience.



Still Serving Veterans

To serve and honor Veterans and their families by empowering them to build meaningful lives through connections to fulfilling careers, benefits and services; and to proactively strengthen Veteran communities through leadership and collaboration.



RESOURCE CENTER OF THE MONTH

Cheryl's Voice

<https://www.cherylsvoice.org>

To be a voice and resource for children and their families who have been impacted by domestic violence, homicide, and/or suicide by providing education about the cycle of abuse and the tools available to help break the cycle.

Interior Alaska Center for Non-Violent Living

<https://iacnvl.org>

Provides programs to intervene and prevent domestic violence, sexual assault, suicide, and other violent crimes that negatively impact our community and the surrounding interior villages.

Fairbanks Rescue Mission

<https://www.fairbanksrescuemission.org>

The mission operates an emergency shelter for men, women, and children in Interior Alaska.

HER Foundation

<https://www.honorher.org>

The HER Foundation is committed to providing meals, lodging, access to medical care and job placement services for identified women veterans who are homeless or in danger of becoming homeless.

Horses for Heroes

<https://www.horsesforheroes.org>

Cowboy Up! Is a unique horsemanship, wellness and skill-set restructuring program based in Santa Fe, NM free to ALL post 9/11 Veterans and active military (both men and women) especially those who have sustained Post Traumatic Stress Disorder, physical injuries, or have experienced combat trauma during their time serving our country.

K9 Partners for Patriots

<https://k9partnersforpatriots.com>

Mission is to give Veterans and active military a second chance at life by honoring and empowering those with Post Traumatic Stress Disorder, Traumatic Brain Injury, and Military Sexual Trauma through the experience of training and caring for their own service dog.

Justice For Vets

<https://justiceforvets.org>

Dedicated to transforming the way the justice system identifies, assesses and treats our veterans, leading the national effort to put a veterans treatment court in reach of every veteran in need. We are committed to ensuring that no Veteran is left behind by providing training and technical assistance to help communities bring together local, state, and federal resources to directly serve veterans involved in the justice system due to mental health disorders, trauma, and substance abuse.

The Steven A. Cohen Military Family Clinic

<https://www.cohenveteransnetwork.org>

Provides specialized therapy for depression, anxiety, Post Traumatic Stress Disorder, and other transitional challenges. They also provide marriage counseling, relationship counseling, and help with children's behavioral issues to support the entire military family. The Cohen Clinics provide veterans and their families with high quality care, regardless of discharge status or role in service.

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